

# **Case Study**



### Introduction

Origin-Global is a family-run manufacturer of bi-fold doors based in High Wycombe. The fleet makeup is a delivery fleet consisting of 10 commercial vehicles both 7.5t and 5t along with another 16 x 3.5t vans making a total of 26 delivery vehicles. They also have 22 cars for the sales team and other job roles.

The fleet delivers to a wide range of customers throughout the UK and this can cover delivery to factory-based units or Individuals at a private residence. Their clients can be demanding, and Origin-Global constantly manages to meet many deadlines in both production and transport to keep the end-users happy.

The fleet is looked after by Robert Atkins who has a career in fleet management that spans over 20 years. Over this time Robert has managed small fleets and drivers from 5 vehicles up to 104 vehicles along with trunking operations distributing goods to other local depots in the UK.

## Challenges

On arriving at the company Robert found that most of the transport systems were paper-based in addition to a large number of systems that relied on people to remember to complete tasks. The fleet data was also stored across many spreadsheets and different applications.

After a short time of trying to work with these incumbent systems, Robert decided to look at how the business could adapt all the different systems and fragmented fleet data into one platform so that all the fleet information was far more accessible and easy to obtain.

## **How AES Helped**

FleetCheck fleet management software was recommended by AES. Robert has now streamlined all Origin-Global's paper-based systems and incorporated everything in the one place. This has also increased compliance by giving reminders towards vehicle servicing and maintenance along with tax and MOT status and recording.

The fuel records have become much easier to manage and integrated by the system to give each vehicle accurate MPG reporting. Robert has found that the maintenance section of the software is ideal for tracking and keeping all records together for both the driver and the vehicle, along with FleetChecks traffic light system to warn him of any impending booking that is required.

Robert now enjoys a stringent regime around vehicles and driver information, resulting in less downtime and more planning capability, keeping the vehicles on the road and in turn keeping the customers supplied with the orders.

Robert said, "Thanks to AES we have now transformed my department."

### Results

Since Origin-Global has implemented FleetCheck Robert has achieved the following goals:

- Driver training records improvement
- · Vehicle records Improved
- Documentation produced easily and readily available
- · Better monitoring and Service scheduling
- Driver Licence checking Integration
- Fuel records downloaded and vehicle assigned
- O licence and documentation stored and accessible

Robert concludes, "I have found AES and FleetCheck to be a huge support in the daily running of the department and would recommend to any company in the business of transport to use them. FleetCheck has had a positive effect on my department and the workflow that is generated by a transport or fleet department."